

# CONFIDENTIAL FRANCHISE APPLICATION

*To determine mutual compatibility and financial qualifications, we ask you to please complete this form for careful evaluation by our management. The information supplied will be held in strict confidence. The submission of this application does not obligate either the applicant or First Education Academy Ltd (RoboKids) in any manner, nor does it imply that there is any legal or other relationship between either party.*

## PERSONAL INFORMATION

May we contact you here?

NAME: \_\_\_\_\_ HOME PHONE: \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_ BUSINESS PHONE: \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_

ADDRESS: \_\_\_\_\_ CELL PHONE: \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_

\_\_\_\_\_  
(City) (Province) (Postal Code)

HOME: OWN \_\_\_\_\_ RENT \_\_\_\_\_ HOW LONG \_\_\_\_\_ LAST FORMER RESIDENCE: \_\_\_\_\_

## EDUCATION

LAST YEAR OF SCHOOL COMPLETED:

HIGH SCHOOL: 9 10 11 12 13

UNIVERSITY: 1 2 3 4

DEGREE: \_\_\_\_\_

ARE YOU BILINGUAL? YES \_\_\_\_\_ NO \_\_\_\_\_

DESCRIBE ANY TRAINING YOU HAVE RECEIVED IN THE AREAS OF SALES, MANAGEMENT OR RETAIL: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## BUSINESS EXPERIENCE

EMPLOYMENT HISTORY (beginning with the most current for past 10 years):

FROM: \_\_\_\_\_ TO: \_\_\_\_\_ POSITION: \_\_\_\_\_

COMPANY NAME AND ADDRESS: \_\_\_\_\_

SUPERVISOR: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_

DESCRIPTION OF RESPONSIBILITIES: \_\_\_\_\_  
\_\_\_\_\_

FROM: \_\_\_\_\_ TO: \_\_\_\_\_ POSITION: \_\_\_\_\_

COMPANY NAME AND ADDRESS: \_\_\_\_\_

SUPERVISOR: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_

DESCRIPTION OF RESPONSIBILITIES: \_\_\_\_\_  
\_\_\_\_\_

FROM: \_\_\_\_\_ TO: \_\_\_\_\_ POSITION: \_\_\_\_\_

COMPANY NAME AND ADDRESS: \_\_\_\_\_

SUPERVISOR: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_

DESCRIPTION OF RESPONSIBILITIES: \_\_\_\_\_

### GENERAL INFORMATION

1. HAVE YOU OR ANYONE IN YOUR FAMILY EVER BEEN AFFILIATED WITH OR EMPLOYED BY ROBOKIDS  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet*
  
2. ARE YOU RELATED TO ANY OFFICER, DIRECTOR, OR EMPLOYEE OF ROBOKIDS?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet*
  
3. DO EITHER YOU OR YOUR EMPLOYER HAVE A BUSINESS RELATIONSHIP AND/OR SUPPLY GOODS AND/OR SERVICES TO ROBOKIDS?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
4. DO YOU HAVE BUSINESS ACQUAINTANCES, PERSONAL ACQUAINTANCES, OR FRIENDS WHO CURRENTLY OPERATE A ROBOKIDS FRANCHISE?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
5. IS IT YOUR INTENTION TO DEVOTE YOUR FULL TIME TO THE OPERATION OF A ROBOKIDS FRANCHISE?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
6. WILL ANY ASSOCIATES OR ANY OTHER PERSONS JOIN YOU AS SHAREHOLDERS IN FORMING A CORPORATION TO OPERATE A ROBOKIDS FRANCHISE? *NOTE: EACH PARTNER (EXCEPT A PARTNER WHO IS YOUR SPOUSE) MUST COMPLETE A SEPARATE APPLICATION FORM.* YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
7. HAVE YOU EVER IN THE PAST APPLIED FOR A FRANCHISE WITH ROBOKIDS?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
8. DO YOU NOW OR HAVE YOU EVER OWNED OR HELD AN INTEREST IN A ROBOKIDS CENTER?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
9. DO YOU HAVE NOW OR HAVE YOU EVER OWNED OR HELD AN INTEREST IN ANY OTHER BUSINESS VENTURE?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
10. HAVE YOU EVER BEEN CONVICTED OF A CRIMINAL OFFENCE (other than minor traffic offences) OR ARE YOU CURRENTLY INVOLVED IN A CRIMINAL PROCEEDING?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
11. HAVE YOU EVER BEEN EITHER A PLAINTIFF OR A DEFENDANT IN ANY TYPE OF CIVIL LITIGATION?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*
  
12. HAVE YOU, OR ANY COMPANY WITH WHICH YOU HAVE BEEN ASSOCIATED, EVER BEEN INVOLVED IN ANY BANKRUPTCY, INSOLVENCY OR CREDITORS' RIGHTS PROCEEDINGS?  
YES \_\_\_\_\_ NO \_\_\_\_\_ *If yes, please explain on Additional Information Sheet.*

13. PLEASE LIST NAMES AND ADDRESSES OF PROFESSIONAL ADVISORS AND REFERENCES:

**LAWYER:**

FIRM: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ PHONE: \_\_\_\_\_

**ACCOUNTANT:**

FIRM: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ PHONE: \_\_\_\_\_

**BANKER**

FIRM: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ PHONE: \_\_\_\_\_

**PERSONAL:**

NAME:	ADDRESS & PHONE:	POSITION/RELATIONSHIP:
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____

MAY WE CONTACT THESE ADVISORS AND/OR REFERENCES TODAY? YES \_\_\_\_\_ NO \_\_\_\_\_

14. DO YOU UNDERSTAND THAT THE SUCCESS OR FAILURE OF YOUR PROSPECTIVE BUSINESS IS PRIMARILY YOUR RESPONSIBILITY? YES \_\_\_\_\_ NO \_\_\_\_\_

15. IN WHAT GEOGRAPHIC AREAS ARE YOU INTERESTED IN OPERATING A ROBOKIDS CENTER?

1<sup>ST</sup> CHOICE: \_\_\_\_\_  
2<sup>ND</sup> CHOICE: \_\_\_\_\_  
3<sup>RD</sup> CHOICE: \_\_\_\_\_

16. ARE YOU WILLING TO RELOCATE? YES \_\_\_\_\_ NO \_\_\_\_\_

17. HAVE YOU BEEN REFERRED TO ROBOKIDS BY ANY OTHER INDIVIDUAL, INCLUDING AN EXISTING ROBOKIDS FRANCHISEE? YES \_\_\_\_\_ NO \_\_\_\_\_  
IF YES, PLEASE PROVIDE FRANCHISEE'S NAME \_\_\_\_\_

18. WHERE DID YOU HEAR ABOUT OUR FRANCHISE OPPORTUNITIES? \_\_\_\_\_

19. DESCRIBE IN YOUR OWN WORDS THOSE FACTORS WHICH MAY BE RELEVANT TO ROBOKIDS IN CONSIDERING YOUR APPLICATION FOR A FRANCHISE. (USE ADDITIONAL INFORMATION SHEET IF YOU NEED MORE SPACE.)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**FINANCIAL INFORMATION**

1. HOW MUCH UNENCUMBERED CASH DO YOU HAVE AVAILABLE FOR THIS INVESTMENT? \$ \_\_\_\_\_
2. DO YOU CURRENTLY HAVE A SOURCE OF FINANCING? YES \_\_\_\_\_ NO \_\_\_\_\_  
 Describe source \_\_\_\_\_

**PERSONAL FINANCIAL STATEMENT AS AT: \_\_\_\_\_**

<u><b>ASSETS</b></u>		<u><b>LIABILITIES &amp; NET WORTH</b></u>	
CASH ON HAND AND IN BANKS	\$ _____	NOTES PAYABLE TO BANKS	\$ _____
ACCOUNTS & NOTES RECEIVABLE (itemize)	\$ _____	NOTES, LOANS & ADVANCES PAYABLE (itemize)	\$ _____
SECURITIES (schedule 2)	\$ _____	LOANS AGAINST LIFE INSURANCE (schedule 3)	\$ _____
LIFE INSURANCE, CASH SURRENDER VALUE (schedule 3)	\$ _____	ACCOUNTS PAYABLE	\$ _____
STOCKS & BONDS – MARKETABLE & NON-MARKETABLE (schedule 4)	\$ _____	MORTGAGES PAYABLE OR LIENS ON REAL ESTATE	\$ _____
REAL ESTATE (schedule 5)	\$ _____	INCOME TAXES AND ASSESSMENTS PAYABLE	\$ _____
RRSP'S	\$ _____	OTHER INDEBTEDNESS (including credit card balances – itemize):	\$ _____
AUTOMOBILES – MARKET VALUE REGISTERED IN OWN NAME, NUMBER OF VEHICLES	\$ _____		
OTHER ASSETS, PROPERTY OR INVESTMENTS (itemize):	\$ _____		
		<b>TOTAL LIABILITIES</b>	\$ _____
		<b>NET WORTH (ASSETS MINUS LIABILITIES)</b>	\$ _____
<b>TOTAL ASSETS</b>	\$ _____	<b>TOTAL LIABILITIES &amp; NET WORTH</b>	\$ _____

<u><b>ANNUAL SOURCE OF INCOME</b></u>		<u><b>CONTINGENT LIABILITIES</b></u>	
SALARY	\$ _____	GUARANTOR OBLIGATIONS	\$ _____
SPOUSE'S SALARY (if applicable)	\$ _____	LEASES OR CONTRACTS	\$ _____
BONUS AND COMMISSIONS	\$ _____	LIENS OR SPECIAL DEBT	\$ _____
DIVIDENDS AND INTEREST	\$ _____	PROVISION FOR FEDERAL OR OTHER TAXES	\$ _____
REAL ESTATE INCOME	\$ _____	OTHER LIABILITIES (alimony, child support, maintenance, etc.) itemize:	\$ _____
BUSINESS, PROFESSIONAL OR ROYALTY INCOME	\$ _____		
OTHER INCOME (itemize):	\$ _____		
<b>TOTAL</b>	\$ _____	<b>TOTAL</b>	\$ _____

## FRANCHISE APPLICATION ACKNOWLEDGEMENT

Privacy Legislation deems that personal information collected by a corporation from any individual is considered confidential and may not be used or disclosed by the corporation for any purpose unless either the individual has consented to such disclosure or a legislative exception applies such that consent is not required. Your signature on this form constitutes consent for First Education Academy Ltd (“ROBOKIDS”) to:

1. Use the personal information contained in this form to consider your application and, if your application is accepted, for internal use and for use in any documents promoting ROBOKIDS’s franchise business.
2. Disclose the personal information contained in this form to any person, firm or corporation and collect additional personal information from such person(s), firm(s) or corporations(s) for the purposes of verifying the personal information contained in this form and determining whether or not you would be a suitable ROBOKIDS franchisee.

In particular, the undersigned acknowledges that an investigation may be made with respect to the personal information contained in this form and that further information may be gathered with respect to the undersigned’s financial status. The undersigned authorizes his or her former employers, educational institutions, financial institutions and references to release personal information in their possession regarding the undersigned to ROBOKIDS. The undersigned voluntarily waives all recourse and releases ROBOKIDS from any claim or liability whatsoever in any way relating to such an investigation or to the use of the results of such an investigation. The undersigned also releases any person, firm or corporation providing personal information to ROBOKIDS from any claim or liability whatsoever in any way relating to the information provided by them.

The undersigned further acknowledges that ROBOKIDS has many criteria for accepting a franchisee, and has the right to reject any applicant without itemizing the reasons for such rejection.

The undersigned certifies that this form has been completed fully and accurately, to the best of his or her knowledge, and that it includes true and accurate information concerning the financial condition of the undersigned as of the date hereof. Any false information or material omission in this form could result in the disqualification of the application from consideration and immediate termination of any agreement reached between the undersigned and ROBOKIDS if discovered after the application is accepted.

If an applicant’s application is rejected, the applicant will be required to submit a new application if he/she wishes to re-apply. ROBOKIDS confirms that it will comply with all applicable privacy legislation in the retention and destruction of such information.

DATED THE \_\_\_\_\_ DAY OF \_\_\_\_\_, 20\_\_\_\_\_

\_\_\_\_\_  
APPLICANT’S SIGNATURE

\_\_\_\_\_  
APPLICANT’S NAME (please print)

\_\_\_\_\_  
SPOUSE’S SIGNATURE (if applicable)

\_\_\_\_\_  
SPOUSE’S NAME (please print)

- ❖ FAX OR E-MAIL TRANSMISSIONS OF THIS APPLICATION FORM WILL NOT BE ACCEPTED.
- ❖ INCOMPLETE APPLICATION FORMS WILL NOT BE PROCESSED.
- ❖ PLEASE RETURN COMPLETED AND SIGNED APPLICATION FORM TO:

ROBOKIDS  
218-8136 PARK ROAD  
RICHMOND  
BC V6Y1T1

- ❖ PLEASE ALLOW 4 TO 6 WEEKS FOR A RESPONSE.

